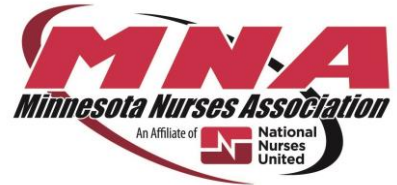




## MNA NURSES RAISING STANDARDS TOGETHER



### Wednesday, May 15, 2019 - Bargaining Summary: 300 Nurses Pack the Room

Yesterday, over 300 of you came to bargaining ready to show management that you are serious about negotiations. Your team set the table for the day with a presentation to Fairview on their own financials. Your team explained to Fairview that if we look back over the last ten years, we can see that nurses' wages have not kept up with inflation and nurses have fallen behind by just over **3%**. Fairview, on the other hand, has seen climbing revenue from 2010 through 2018. We know that Fairview has made nearly **\$1.5 billion**, and since we last negotiated, they have made almost **\$700 million** in "profit" as a not-for-profit! Despite the picture they prefer to paint, Fairview is doing very well, and as we've told them all along, Fairview *can* do better!

However, Fairview didn't appear interested in doing better and instead offered your team a mediocre proposal on workplace violence and wage increases of 2% in 2019, 2% in 2020, and 1.5% in 2021. This disrespectful response frustrated and disheartened all the nurses in the room. Reeling from this blatant disrespectful behavior, nurses called on Fairview to get serious about these negotiations and show us that they wanted to reach a fair deal!

After those tense moments, Fairview came back ready to have some meaningful conversation on two of our top priorities and moved some on wages. While the move wasn't enough to lift nurses up to where they need to be, we won agreements on workplace violence and education. We believe that the language we won on workplace violence is monumental—providing nurses who are assaulted at work up to three consecutive days off with pay and guarantees all nurses annual education on safety and violence prevention. Your win on education prioritizes patient care over mandatory education and establishes a process for nurses to complete education.

Early Thursday morning, your team felt that continuing to bargain wasn't in nurses' best interest. After a marathon day, including management trying to force your team to drop all other proposals in exchange for negotiating about wages only, we asked management to meet again on a different day and agreed to mediation.

We are still working to pin down details for our next bargaining session, stay tuned for more information to come.

### **WE NEED A STRONG PICKET TO WIN A STRONG CONTRACT!**

Join with your fellow union members on Wednesday, May 29<sup>th</sup>, 2019 from 1-6pm at UMMC-Riverside. Sign up here: [https://mna.formstack.com/forms/mna\\_info\\_picket](https://mna.formstack.com/forms/mna_info_picket) (wear red if you can!)

What is an informational picket? It's a demonstration in which workers congregate outside a place of employment or location where an event is taking place to highlight issues or proposals. **It is not a strike.**

***Do you deserve a wage increase higher than 2% each year?***



**For more information, please go to the negotiations page of the MNA website** All Union and Employer proposals and proposal summaries can be found here by the end of the next business day: <https://mnnurses.org/news/2019-negotiations/>